

Kingswood Association No.2, Inc.
2950 SE Ocean Blvd
Stuart, FL 34996

To: The Federal Communications Commission (FCC)
May 16, 2024
Re: Blue Stream Fiber Bulk Services

To Whom It May Concern:

I understand The Federal Communications Commission (FCC) is looking into whether or not Bulk services should be allowed at HOAs and COAs. I speak on behalf of our HOA and its members when I state that we have found that the benefits of a bulk arrangement allow for substantial discounts, improved networks and reliable customer support.

Our HOA conducted an exhaustive review process with potential providers with a view towards maximizing the benefits for our residents. A key component of our negotiations was the ability to offer all our residents participation in the contract, enabling the HOA to negotiate lower rates and improved services. With limited exceptions, residents are not permitted to opt out of the arrangement.

We believe our residents receive superior product and customer service support over nonbulk residents, e.g., customer service provides same or next-day in-home support from certified technicians.

In our bulk contract, pricing is greatly reduced from the average provider rates. The cost of what normally are "extras" such as HD, DVR, Modem and Wi-Fi are included and covered in participating residents' monthly maintenance. We anticipate that each year rates of price increases will be below inflation. Without the benefit of a bulk contract our residents would likely pay substantially more per month. Of great concern in our over-55 community is that without our bulk contract, many seniors on fixed income will have to drop either TV or Internet services to live within their means.

Finally, without the benefit of a bulk contract, our HOA would lose the benefit of free/comped services for our communal clubhouses and pool areas. Our community consists of 22 buildings of six units each, two pools, two clubhouses and 132 owners/HOA members. The personal impact to our residents/members of losing our bulk contract would be severe.

Thank you for your time and attention,
Rita J. Tartaglia
President
Kingswood Association No. 2, Inc.