

5/17/2024

Federal Communications Commission
445 12th Street SW
Washington, DC 20554

Dear Commissioners,

As the President of the Board of Ocean Harbor South, I am writing to express our strong support for the continuation and promotion of bulk pricing arrangements for Internet and TV services. Our community has experienced significant benefits from our current bulk pricing agreement with Bluestream, and I would like to highlight the advantages that this arrangement provides over individual account pricing.

1. **Cost Efficiency:**

- **Bulk Pricing:** By negotiating as a community, we have secured significantly lower rates for high-speed internet and premium TV services. This collective approach ensures that each household enjoys substantial cost savings compared to individual subscriptions.
- **Individual Accounts:** Residents opting for individual accounts typically face higher monthly charges for equivalent services, placing a greater financial burden on families and individuals.

2. **Uniform Service Quality:**

- **Bulk Agreements:** Bulk pricing ensures that all residents have access to consistent and high-quality service. The arrangement includes the best available internet speeds and a comprehensive selection of TV channels, which might otherwise be cost-prohibitive for some households.
- **Individual Plans:** Service quality and availability can vary significantly, and individual plans often come with restrictions or higher costs for premium options.

3. **Administrative Convenience:**

- **Bulk Pricing:** Including internet and TV service fees within the monthly association dues streamlines the billing process. This reduces the administrative burden on residents and ensures timely and consistent payments.
- **Individual Accounts:** Managing multiple bills can be complex and time-consuming, leading to potential payment delays and service interruptions.

4. **Enhanced Community Value:**

- **Bulk Agreements:** Offering high-quality internet and TV services as part of the community amenities enhances the overall appeal and value of living in our condo association. It also serves as a significant selling point for potential buyers, potentially increasing property values.

- **Individual Plans:** Without the advantages of bulk pricing, residents may face higher costs and variable service quality, which could diminish the attractiveness of the community.

5. **Priority Support and Infrastructure:**

- **Bulk Pricing:** As a bulk customer, our community receives priority in terms of infrastructure upgrades and maintenance, ensuring minimal disruptions and faster resolution of any service issues.
- **Individual Accounts:** Residents with individual accounts may experience longer wait times and lower priority for support and maintenance services.

Bulk Pricing is a vital tool for enhancing the affordability and accessibility of essential internet and TV services. We urge the FCC to consider the substantial benefits outlined above and to support policies that promote and protect bulk pricing arrangements for residential communities.

Thank you for your attention to this important matter.

Sincerely,

Gregory Koufos
President, Board of Directors
Ocean Harbor South