

Dear FCC Chairwoman Jessica Rosenworcel,

I am the President of Mirabella Condominium Association – A 304 unit condominium complex in Central Florida. As a representative of our community, we commend the efforts of yourself and the administration to “lower costs and address the lack of choice for broadband services available to households in apartments, condos, public housing, and other multi-tenant buildings.”

Since its construction in 2002 until recently, the pains of high prices and lack of choices for Internet, television, and other telecommunication services had plagued our community. We had been stuck in a monopoly with only one company willing to provide Internet and television service to our community; however, for all the obstacles keeping us from reasonable costs and choice of providers, “bulk billing” was not one of them. In fact, *it was through a bulk agreement that our community was opened to competition among providers and significant cost savings to our community.*

To elaborate, it was only through the guarantee of a bulk agreement that a new provider was willing to invest in infrastructure to provide service to our community. In the presence of competition, the ‘old’ provider offered us a term substantially more beneficial than the one they offered when they had a monopoly. Still, our contract was even more beneficial with our ‘new’ provider.

A bulk agreement was by far the right choice for our community.

As you continue to work towards the goal of lower costs and addressing lack of choice, **we urge you to reconsider your proposal to eliminate “bulk billing” agreements.**

I am not advocating to mandate bulk agreements for any community – mandating eliminates choice for consumers.

To eliminate “bulk billing,” however, is also a mandate that eliminates a powerful tool communities can use to better serve their members.

While bulk agreements are likely not right for all communities, they can be extremely beneficial for others. In your goal to lower costs and address the lack of choice, please don’t eliminate our *choice* to consider bulk agreements.

Cordially,

Jimmy Murray