

To Whom it May Concern,

It has come to my attention that the FCC is debating the issue of allowing condominium associations to purchase bulk rate internet and television packages from providers. As the Vice President of the Copper Oaks Homeowners Association, Estero, Florida, I am writing to express my support of bulk packages. We are currently under contract with Blue Stream Fiber and are very pleased with the price, convenience, and service we receive from Blue Stream. Previously, all our residents secured individual contracts with other providers whose prices had skyrocketed. The prices charged by these providers had become a major talking point at HOA meetings.

To obtain reasonable rates, our HOA was able to leverage our collective buying power to maximize the benefits for our residents. Key to this ability to negotiate was including all units in the contract and not allowing units to individually opt out of service. Not including all residents in the bulk agreement, and not allowing residents to opt out of the bulk agreement, the HOA would have less or no ability to negotiate lower rates and improved services. Residents pay significantly less and have the convenience of internet and television service included in their quarterly HOA dues.

Eliminating bulk rates will result in our residents paying more for the same services with less responsive customer service. Our HOA would lose the benefit of free services like internet and television service for communal areas like our pool and clubhouse. This would cost our community significantly more without the bulk arrangement.

It is my sincere hope that the FCC will rule on the side of the providers of bulk internet and television packages for the sake of residents across the US who currently benefit from bulk service packages.

Thank You,

Timothy J. Murphy

Vice-President, Copper Oaks HOA Board of Directors