

# PLAYA VISTA PARKS AND LANDSCAPE CORPORATION

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April 26, 2024

The Honorable Jessica Rosenworcel  
The Honorable Brendan Carr  
The Honorable Geoffrey Starks  
The Honorable Nathan Simington  
The Honorable Anna Gomez  
Federal Communications Commission  
45 L Street, Northeast  
Washington, DC 20554

**RE: Ex Parte Letter, *Improving Competitive Broadband Access to Multiple Tenant Environments*, GN Docket No. 17-142**

Dear Chairwoman Rosenworcel and Commissioners Carr, Starks, Simington, and Gomez:

I am the General Manager of a large master planned community located in Los Angeles, California who has been part of a bulk contract for broadband and video with elective voice (communications) services with two different service providers in my twenty plus years on property. Our community, which includes more than 6,000 units and approximately 12,000 residents, has been through three comprehensive requests for proposal (RFP) for communications services for the community. In all three cases, a communications consultant, specializing in purchasing these services, and specialized legal counsel were retained to protect the interests of the Association.

Our most recent RFP was sent out to eight communications companies, with six returning proposals for consideration. After careful consideration the top three companies were invited to participate in a more detailed discussion about their service offerings, including pricing, technology offerings, customer service satisfaction, etc. The RFP process took more than a year and was thoroughly vetted by our Association's hired experts, the communications consultant and attorney, the communities elected Board of Directors and through a community survey where residents were asked for feedback on the value of and desire for a continued bulk service agreement.

It is our understanding that the Federal Communications Commission (FCC) is considering banning bulk contracts; we strongly oppose such action and urge you not to proceed. The service level and value our community has seen over the years is unparalleled. Our residents are receiving more than a 50% discount over retail service rates and current services include internet speeds of one-gigabit symmetrical over fiber. Video service is also included in our bulk bundle and residents who choose to add phone can do so at a discount as well. Our current bulk provider, Hotwire Communications, has a local service center and dedicated service line just for our customers. There isn't a provider offering service to retail customers that can tout these kinds of offerings at the discounts our community members are receiving. Banning bulk contracts would diminish group buying power and eliminate wholesale pricing and purchasing, and regarding Playa Vista's contract, would diminish the benefits that Playa Vista residents are currently receiving.

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On behalf of the community of Playa Vista, we urge the FCC to not proceed in considering, much less adopting, a ban on bulk contracts. They benefit the consumer, and the community. If you have any questions, please feel free to reach out to me, (310) 708-1245 ext. 245 or [Dawn.Suskin@seabreezemgmt.com](mailto:Dawn.Suskin@seabreezemgmt.com).

Sincerely,



Dawn Suskin  
General Manager  
Playa Vista Parks and Landscape Corp.

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