



**High Point of Delray Beach  
Condominium Association Section 1, Inc.**  
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TO: Federal Communications Commission

FROM: Barbara Milano, President  
Richard Gigliotti, Director / Rep. for Cable/Internet Services

DATE: May 12, 2024

Cc: BlueStream Cable Company

Our Condominium Owners Association (COA) has provided cable television and internet services for our residents for many years and been able to leverage and maximize our community's buying power for these essential services. These services are included through a bulk contract and provides services for all in our community, allowing for the Board of Directors to negotiate the optimal deal, like the many services our residents have come to expect – i.e. landscaping, maintenance and other utilities. It allows the COA's members to avail themselves of the benefits of lower rates that include service and equipment. Furthermore, it provides predictable rates and fees, with reliable service/performance for both internet and television broadcasting that does not permit any resident to opt out.

If the opportunity to negotiate bulk contracts were eliminated by the FCC, our condo owners would have the added burden of searching for and analyzing prospective individual contracts, likely end up paying more, and be at the whim of the inevitable annual increases we see announced constantly in the media. We would also lose the benefit of free additional/comped service to our clubhouse, pool and other common areas of our development, which would cost significantly more to continue those services which our community members expect and enjoy.

On behalf of the entire 248 units in our development, we respectfully urge the FCC NOT to eliminate anything that will minimize and/or alter the ability of COAs or HOAs to negotiate bulk contracts for cable and internet services. To do so would negatively impact millions of residents of communities like ours in Delray Beach, FL and throughout the United States.

*Barbara Milano*