



6500 Oriole Boulevard, Englewood, Florida 34224

To whom it may concern,

It has come to the attention of the Oyster Creek Homeowners association that the FCC is considering banning bulk telecommunication services for HOAs. According to Florida Statute 720, an HOA can enter into a bulk contract for such services. We are dismayed that the FCC would even consider trying to ban HOAs from entering into a bulk contract or that the FCC would even care.

Our HOA did a thorough process in making a decision to enter into a bulk contract. We first formed an ad-hoc committee to look into the possibility. The committee surveyed our residents to see if there was interest. 95 % were interested. Next, we solicited companies; including Comcast and Frontier (they were not interested). We narrowed it down to two companies and ultimately chose one for our community. We then conducted several town hall meetings with the chosen company to inform our residents of all aspects of the process, the services they were going to receive, the laying of fiber optic cable and its benefits, installation in their homes, and education on how to use the services after installation. Lastly, after all the town hall meetings, we put it to a community vote for approval. The results were overwhelmingly in favor of entering into a bulk contract for our community at 93%.

As you can see, we did not take the decision to enter into a bulk contract for our community lightly. We have far better service, the latest in fiber optic technology, faster internet, a robust TV channel lineup, and the peace of mind knowing the exact cost of our internet and TV for the next ten years than we did with Comcast and other retail providers. All of this at a price that is \$100-\$200 a month cheaper than our residents were paying prior to our bulk contract.

So, our question to you at the FCC is why you would want to ban the opportunity of HOA communities to negotiate state-of-the-art communication services that are far better than retail services at a fraction of the cost.

Sincerely,

Joseph Abbruzzese

President, Oyster Creek Homeowners Association, Inc. Board of Directors