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April 24, 2024

The Honorable Jessica Rosenworcel
The Honorable Brendan Carr
The Honorable Geoffrey Starks
The Honorable Nathan Simington
The Honorable Anna Gomez
Federal Communications Commission
45 L Street, Northeast
Washington, DC 20554

RE: Ex Parte Letter, *Improving Competitive Broadband Access to Multiple Tenant Environments*, GN Docket No. 17-142

Dear Chairwoman Rosenworcel and Commissioners Carr, Starks, Simington, and Gomez:

The purpose of this letter is to oppose the proposed ban on bulk billing by the Federal Communications Commission (FCC), which would be a mistake and a huge disadvantage to all customers in communities represented by Homeowners Associations (HOAs).

We are a HOA with 197 units in Florida. In our recent switch to our new service provider, Hotwire Communications (Hotwire), we followed a process where we conducted extensive due diligence to ensure we got the best deal. In the end, we were able to obtain multiple quotes from different service providers, negotiate the prices, terms, and conditions, and have our attorney review the agreement before executing it. Additionally, before and after the agreement was executed, Hotwire attended a number of community meetings and assigned us a dedicated representative to address any issues throughout the contract. More importantly, by using our group buying power, we were able to save our owners 50% percent from the retail prices.

Currently, not only do our owners enjoy the heavily discounted prices, but they also have quality service and newer equipment. Even during such a tragic event as Hurricane Ian, Hotwire came through and helped us establish connectivity while we tried to rebuild our property.

In short, our ownership appreciates the quality service and low prices offered by Hotwire in our bulk billing agreement. Pricing, service capabilities, and customer responsiveness that we obtain through our bulk agreement cannot be matched by providers in the retail market. If the FCC proceeds and bans bulk agreements, it would harm our owners and others living in homeowner communities. The FCC should not pursue such an anti-consumer agenda.

Sincerely,

Docusigned by:

Harlan Sturen.

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4/27/2024

Harlan Stueven Board President Bonita Beach Club

cc: Senator Marco Rubio
Senator Rick Scott
Representative Byron Donalds